

CURRICULUM VITAE

CLAUDIA BRUSCAGLIONI

Lawyer, arbitrator and mediator

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Mediation Profile

I am a business lawyer, arbitrator and a CEDR accredited mediator with more than 25 years experience advising companies and financial institutions in complex corporate and financing transactions, often cross-border.

As a mediator, I help parties in dispute to find a shared and sustainable solution, through a process that meets their needs and wishes, with the purpose of preserving value and creating new opportunities. I am on the “Fast Track Mediation” (international mediators) panel of the Arbitration Chamber of Milan and on the panel of Distinguished Neutrals of CPR (the International Institute for Conflict Prevention and Resolution).

Having worked for more than two decades, including several years at a magic-circle firm, in international business transactions with a particular focus on project financing, I have developed a diversified expertise in the fields of complex financing agreements, shareholders agreements, construction contracts, agreements in the energy sector, real estate, service and supply agreements.

I am aware of the importance of multi-cultural and identity issues and value tailor-made processes, with the goal of assisting parties in the manner most suitable to their requirements.

My experience includes advising clients in mediation proceedings.

As regards international business disputes, I have been engaged also as co-mediator. I consider co-mediation to be a very effective instrument for handling cross-border matters.

Areas of legal practice

Banking and finance, project financing, energy, corporate, construction contracts, commercial contracts, Alternative Dispute Resolution

Professional Experience

From 2019: Partner, LMCR Studio Legale Associato, Milan

2010-2018: Partner, Macchi di Cellere Gangemi Studio Legale, Milan

2002-2009: Partner, Studio Legale Grimaldi e Associati, Milan

1995-2002: Associate, Grimaldi & Clifford Chance, Milan

1994-1995: Trainee lawyer, Clifford Chance, London

Associations and titles

Centre for Effective Dispute Resolution (London)- **CEDR Accredited Mediator**

Mediator on the panel “**Fast Track Mediation**” – **international mediators of the Arbitration Chamber of Milan**

Mediator on the **panel of Distinguished Neutrals of CPR** (International Institute for Conflict Prevention and Resolution, New York)

Mediator on the panel of **Fondazione ODCEC (Institute of Accountants)** of Milan

Mediator on the panel of the **Centre de Médiation de l'Europe, de la Méditerranée et du Moyen-Orient**

Member of the **International Bar Association (IBA)** and officer since 2011

Co-Chair of the Securities Law Committee of the IBA in 2020 and 2021

Participation in the organization of conferences of the IBA, as speaker and moderator

Member of the Milan Bar (Ordine degli Avvocati di Milano) since 1996

Education

Program on Negotiation, Harvard Law School (2019)

LL.M-Master of Laws in International Business Law (with merit), King's College London (1993-94)

Erasmus programme – University of Paris V (1992)

Law degree, magna cum laude, State University of Milan (1988-93)

Languages

Italian: mother tongue

English: fluent

French: fluent

Speaking and teaching experience on negotiation, ADR and mediation topics includes:

January 2025: Speaker at the 33rd World Forum of Mediation Centers held in Vienna, organized by Union Internationale des Avocats (UIA), on **“Mediation in international projects: key learnings from the field”**

January 2025: Speaker at a seminar on **“Resolution of conflicts of interest in Public-Private Partnerships”**, organized by the State University of Milan

January 2025: Speaker at a seminar on **negotiation techniques** for lawyers organized by Linklaters, Milan

November 2024: Speaker at the “Conflict Resolution & ADR International Week” organized by the Swiss School of Management and Businet Network in Milan

October 2024: Speaker on the **advantages of mediation in international business disputes** at a webinar for lawyers and mediators organized by the China Council for the Promotion of International Trade Commercial Legal Service Center

August 2024: Speaker on “Multi-Country Experience Sharing on Effectively Promoting Efficient Dispute Resolution” at an online event during the 8th International Mediation Summit organized by the China Council for the Promotion of International Trade Commercial Legal Service Center

May 2024: Guest lecturer conducting a series of negotiation laboratories in English for law students at the University of Bergamo, Italy

April 2024: Speaker on a webinar on **negotiation techniques for in-house counsels** organized by SWOT Legal, Milan

January-February 2024: Speaker at two seminars on **mediation and negotiation techniques** for lawyers organized by Clifford Chance, Milan

December 2023: Speaker at a seminar on **interest-based negotiation and conflict management** at Crédit Agricole Corporate and Investment Bank, Milan

November 2023: Speaker at a conference in Turin on ADR and collaborative practices in corporate transactions, organized by Associazione italiana professionisti collaborativi

May 2023: Speaker at Convenia’s event on **“Sustainable companies and ESG factors”** in a session dedicated to the **connection between ESG and ADR**

April 2023: Guest lecturer conducting a series of negotiation laboratories in English for law students at the University of Bergamo

November 2022: Speaker on a webinar on **mediation of construction and project financing disputes** during International Mediation Awareness Week (IMAW), organized by Mediator Network Ltd

November 2022: Speaker on a webinar on **conflict management techniques** and companies' disputes with external counterparts, in the context of a course organized by AccademiADR for lawyers, accountants and notaries

May 2022: Speaker at a session of the 37th International Financial Law Conference organized by the International Bar Association in Venice on **diversity, inclusion and collaborative practices in the financial sector**

March 2022: Speaker on a webinar on **mediation and negotiation techniques** for lawyers organized by Cappelli RCCD studio legale

November- December 2021: Guest lecturer on **Conflict Management, Negotiation Techniques and Mediation of disputes** during seminars conducted in English at Università Insubria, Como

November 2021: Coordinator for Europe for the online forum "International Mediation Awareness Week" organized by Mediator Network Ltd

September 2021: Speaker on an online session of the International Financial Law Conference organized by the International Bar Association on women empowerment, diversity and collaborative practices in the financial sector

April- May 2021: Member of the scientific committee and speaker in the context of a series of *webinars* organized by the Centre of Construction Law and Management, in collaboration with Camera Arbitrale di Milano, on the topic of **prevention and effective management of disputes in the field of public procurement and construction contracts**

February 2021: Speaker on a webinar organised by the association Enne.zero "**Sustainable commercial contracts: negotiating tools to create value**"

January 2020: Speaker at a conference organised by Ordine dei Dottori Commercialisti e degli Esperti Contabili (Institute of Accountants) of Milan on the use by companies in financial difficulties of ADR and collaborative practices for the management of disputes

September 2019: Speaker at a seminar in Beijing organized by China Council for the Promotion of International Trade (CCPIT) and by **China Chamber of International Commerce Mediation Center** on "Singapore Mediation Convention and European commercial mediation practice"

September 2019: Speaker at a seminar in Beijing organized by "China University of International Business & Economics (UIBE)" of Beijing on "**Mediation of international commercial disputes: an effective tool**"

May 2018: International Bar Association, **International Financial Law Conference, Amsterdam** moderator and Co-chair of the panel: "**Intercreditor Agreements: from the negotiating table to enforcement** – a look at the key issues"

June 2017: Speaker at a seminar on "Opportunities and advantages of mediation in business disputes" organized by studio legale Macchi di Cellere Gangemi with the participation of the Milan Chamber of Arbitration

Educational background in mediation – negotiation – collaborative law:

September 2024: mediation conference "Mediation for business success: fostering global dialogue & connection", Thessaloniki, organized by ADR Hellenic

April 2024: 32nd World Forum of Mediation Centers, London, organized by Union Internationale des Avocats (UIA) with CEDR and the International Dispute Resolution Centre

April 2024: specialization course for mediators organized by Fondazione ODCEC (Institute of accountants) of Milan

December 2023: training for mediators organized by AccademiADR, Milan

October 2023: training with CPR on unconscious biases

September 2023: two day in person workshop on “Challenging Conflict - Mediation through Understanding” with mediator Gary Friedman

April - June 2023: 18 hours specialization course for mediators organized by Fondazione ODCEC (Institute of accountants) of Milan

November - December 2022: 20 hours specialization course for mediators organized by Fondazione ODCEC (Institute of accountants) of Milan

September 2022: two day in person workshop on “Challenging Conflict - Mediation through Understanding” with mediator Gary Friedman

June 2022: two day in person workshop with JAMS mediator Stephen Sulmeyer

November 2021: coordinator for Europe at the online forum “International Mediation Awareness Week” organized by Mediator Network Ltd

June 2021: 29th World Forum of Mediation Centers, organized by Union Internationale des Avocats (UIA)

April 2021: 40 hours online course organized by the Center for Understanding in Conflict on “Working creatively with conflicts” with mediator Gary Friedman.

January- April 2021: 24 hours online course organised by DPL on “tools of humanistic mediation in conflictual relations” with introductory lecture of Jacqueline Morineau

November 2020: world online forum of International Academy of Collaborative Professionals (IACP)

September 2020: webinar held by mediator Gary Friedman of the Center for Understanding in Conflict

September 2020: two-day webinar organized by the Arbitration Chamber of Milan on negotiating with emotional intelligence

January 2020: 27th World Forum of Mediation Centers, Milan, organized by Union Internationale des Avocats (UIA)

November 2019: **Program on Negotiation, Harvard Law School**

February 2017: CEDR (Centre for Effective Dispute Resolution) Mediator Skills Training course, Dublin, Ireland. Obtained title: “**CEDR Accredited Mediator**”

2017-present: Participation in the activities of the **Italian Association of Collaborative Professionals**, member of the group coordinating the activities of the workshops on the application of collaborative practices to commercial and corporate matters

October 2016: Introductory course on Collaborative Law organised by Italian Association of Collaborative Professionals (IACP) in Turin, Italy

March - April 2015: Advanced course for mediators (16+24 hours) organized by the Arbitration Chamber of Milan

May 2014: Workshop “How to mediate: comparison of techniques” with Dwight Golann and Gary

Friedman, organized by the Bar of Milan

2014 - 2022: Participation in several seminars for mediators organized by the Arbitration Chamber of Milan

September - October 2013: Mediation skills training course (“Corso di formazione per mediatori di controversie civili e commerciali”) – organized by the Arbitration Chamber of Milan